

Job ID: **RK40710A**
Job Title: Senior Solution Architect – UMTS Femtocell & Network Integration
Degree Requirements: BS Engineering, BS Computer Science, other Relevant Disciplines—
Masters or PhD are preferred
Experience: 10 years in a relevant arena
Location: Dallas, TX area
Salary Range: \$100K - \$120K DOE
Type of Position: Contract, Contract to Hire, Possible Direct Hire
Travel Required: Up to 75% Domestic & International occasionally

An established Femtocell company wants to strengthen its' top notch professional services team. For this client, we are looking for an experienced Solution Architect with a background in Universal Mobile Telecommunications System (UMTS) and Fixed Mobile Convergence (FMC) trials and deployments who is Confident Self-Starter who willing and able to take ownership and deliver for the company.

New start up experience is not essential, but an appreciation of the challenges of fledgling companies is critical, and the ability, drive and track record to contribute to the growth of such an organization is paramount.

The MUST HAVE ITEMS for this position are:

- Extensive experience as Solution Architect in an infrastructure supplier, detailed knowledge of the telecommunications industry
- In-depth knowledge of Universal Mobile Telecommunications System (UMTS) radio and core networks architectures, IP Networks and at least one of the FMC technologies like Unlicensed Mobile Access (UMA) / Generic Access Network (GAN) (UMA / GAN) or Interworked Wireless LAN (iWLAN) or Voice over Wireless LAN (VoWLAN)
- Understanding of Asymmetric Digital Subscriber Line (ADSL) and Quality of Service in VOIP (QOS) issues
- In depth knowledge and understanding of IP networking and IP Security
- In depth knowledge and understanding of VOIP protocols
- Good understanding of femtocells
- High degree of expertise in successful technical negotiations
- Understanding of the Patent process and experience of the relevant Standards bodies
- Acted as the Prime Technical Representative in complex integration projects working at all levels with external and internal customers doing the following:
 - collected customer requirements and represented them inside your company
 - influenced the customer decision-making processes using your full understanding of the customer motivations, business drivers, and decision makers
 - led the solutions architecture definition
 - successfully positioned the solution architecture to your customers
 - led the internal contacts into the overall solution and represented them with the customer
 - contributed into the network integration testing activities, up to successful customer acceptance
 - Provided detailed feedback to the product development team for new features and improvements
 - Identified new patentable ideas and original solutions

If you meet these requirements and wish to be considered for this position, please send your résumé to us using Word 97 -2003 at Resumes@PinnaclePlacementGroup.com or call us at 770-422-2152 or 770-740-0494

Please mention the **Job ID** and the **Job Title** when contacting us.