

Job ID: **RK072911A**
Job Title: Program Manager / Technical Sales
Degree Requirements: Bachelor's Degree
Years of Experience: 1 – 3
Type of Position: Direct Hire
Location: North Atlanta, GA Area
Travel Required: Approximately 20%

Our rapidly growing and fast moving client has an **IMMEDIATE NEED** in the north Atlanta, GA area for a Program Manager / Technical Sales person who is highly electronics oriented, technical, customer oriented, and has a bachelor's degree. If you use the latest mobile devices, build your own computers or other electronic equipment, this may be the spot for you. Local applicants are preferred but applicants who are willing to relocate themselves will be considered. If you will relocate yourself, please state this in your email to us.

The **MUST HAVE REQUIREMENTS** for this position are:

- * U. S. Citizenship
- * Bachelor's degree
- * Prior experience in a small or medium sized business
- * Verifiable expertise in problem solving & attention to detail
- * Have a solid grasp on technology keeping up to date on "daily" advancements
- * Expertise using Microsoft Office Suite

PLUSSES in this position are:

- * Bachelor's degree in a technical field
- * Prior sales experience
- * Fascination with avionics and other aviation electronics
- * Experience in the aviation industry
- * Have an active Pilot's License or be a Certified Flight Instructor (CFI)

The **RESPONSIBILITIES** of this position include but are not limited to:

- * Travel to client locations
- * Generate sales leads
- * Participate in bid preparation
- * Direct client sales & product marketing
- * Participate in trade shows
- * Find new opportunities for in-flight technology and displays
- * Support present customers with continued follow up ensuring delivery, meeting expectations for quality & performance
- * Work with internal clients to assist in product development

If you meet these requirements and wish to be considered for this position, send your résumé to us using Word 97 -2003 at Resumes@PinnaclePlacementGroup.com mentioning the **Job ID** and the **Job Title** in the subject line of your email.

In your email or cover letter, please provide us a short narrative detailing your experience and expertise as it applies to this position.

KEY WORDS: GA, Georgia, aviation, avionics, aircraft, sales, in-flight, pilot, CFI, Certified Flight Instructor, technology, electronics, trade shows, fixed wing, rotary wing, US Citizen